

Message Text

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43/13

ACTION AF-06

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FM AMEMBASSY ACCRA

TO USDOC WASHDC

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UNCLAS ACCRA 1655

E.O. 11652: N/A

TAGS: BEXP GH

SUBJ: WTDR - J.L. APPAH-SAMPONG AND CO. LTD.

REF: USDOC 00659

1 GHANA 2. CNTRY CODE: N/A 3. SER. ,9: N/A

4. J.L. APPAH-SAMPONG AND CO. LTD. 4B. CODE: A

5. P.O. BOX 6905; D-504/4 LIBERTY AVENUE

6. ACCRA, GHANA

7. EST: 1970 8. EMPL: 13 9. SIZE: SMALL

10. REPUTATION: GOOD

11. SMALL GHANAIAN FIRM INCORPORATED 1970; OFFERS "OVER THE ROAD" TRUCKING SERVICES. HAS FOUR SEMI-TRAILER RIGS FOR HAULING COMMODITIES BETWEEN TWO PRINCIPAL SEA PORTS AND REGIONAL COMMERCE CENTERS THROUGHOUT GHANA. ALSO HAS PLANS TO MANUFACTURE METAL PINS.

12. RPT DATE: 03/76

13. N/A

14. CONTACT: MR. J.L. APPAH-SAMPONG TITLE: MANAGING DIRECTOR

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15. CABLE: SAME 16:TELEX: NONE 17: TEL: NONE

18. FINANCIAL REF: NATIONAL SAVINGS AND CREDIT BANK, GENERAL POST
OFFICE (GPO) BRANCH, ACCRA, GHANA.

19. NO TRADE REF. PROVIDED

20. NO FOREIGN FIRMS REPRESENTED

21. ORIGINALLY ESTABLISHED TO MANUFACTURE PINS, FIRM HAS THUS FAR
BEEN UNABLE TO WET UP THE PLANT, DUE APPARENTLY TO LACK OF CAPITAL.
THE PRINCIPAL STOCKHOLDER AND CHIEF EXECUTIVE WAS FORMERLY GHAN'S
AMBASSADOR TO KENYA. HIS COMPANY DOES NOT APPEAR TO HAVE ENGAGED
IN IMPORT TRADE SINCE INCEPTION EXCEPT ONE PURCHASE OF 10 SWEDISH
TRUCKS. CONSEEUENTLY, WE ARE UNABLE TO EVALUATE ITS
EXPERIENCE AND QUALIFICATION AS A PROSEPECTIVE AGENT/DISTRIBUTOR
FOR U.S. FIRMS. WE HAVE, HOWEVER, LEARNED NOTHING DEROGATORY
ABOUT THE FIRM, AND A LOCAL BANKING REFERENCE COMMENTS FAVORABLY
ON ITS FINANCIAL AFFAIRS DURING PAST TWO YEARS AND CONSIDERS IT
"GOOD FOR NORMAL COMMITMENTS".

22. PREPARED BY P.A. HENNISON APPROVED BY A.L. GLAD
AT AMERICAN EMBASSY, ACCRA.
LINEHAN

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